

# What Makes Us Different?

## Relationships

- Relationship based on your goals and optimizing your investment in current assets, not on selling you the “next upgrade”
- Systems planning & interoperability modeling to help define your longterm IT strategy
- Friendly ‘service-with-a-smile’ from people who understand your business challenges, know your system and know your staff
- Customer-driven culture committed to quality -- no expensive corporate infrastructures to take priority

## Responsiveness

- Strong EDI customer care group ensuring that claims get processed real-time vs. batch to decrease aging receivables
- Expedited resolution for simple how-to questions to custom programming to strategic disaster recovery plans and remote system back-ups
- Senior analysts with over ten years of technical experience and application competency on call to support your needs, 24 x 7
- Quick resolution vs. case numbers

## Results

- We keep your cash flowing
- We keep your active and legacy patient information secure
- We help provide ‘meaningful use’ of clinical technologies
- We personalize support
- We keep you updated on the latest tools and technologies
- We offer affordable rates
- We care

In-Tune with the technology needs of healthcare, we partner with providers to safeguard patient data, ensure cash flow and increase productivity.

